

Message Text

CONFIDENTIAL

PAGE 01 SANA 01649 01 OF 03 030521Z
ACTION NEA-10

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R 021230Z MAY 77
FM AMEMBASSY SANA
TO SECSTATE WASHDC 1098

C O N F I D E N T I A L SECTION 1 OF 3 SANA 1649

E.O. 11652: GDS
TAGS: AFSP, ASIG, YE
SUBJECT: INTERIM REPLY TO INSPECTION CONDUCTED NOVEMBER 1976

BEGIN SUMMARY: THE EMBASSY HAS COMPILED RESPONSES TO
RECOMMENDATIONS BY THE INSPECTORS WHICH ARE LISTED BELOW.
THE RECOMMENDATION NUMBERS HAVE BEEN USED TO INDICATE OUR
PROGRESS OR LACK OF IT REGARDING THE INSPECTORS' RECOMMENDA-
TIONS. END SUMMARY.
ECONOMIC/COMMERCIAL AFFAIRS
4.8-1 ADDITIONAL STEPS TO ENCOURAGE US FIRMS

1. ADDITIONAL STEPS TO ENCOURAGE AMERICAN FIRMS TO TAKE
ADVANTAGE OF EXPANDED TRADE AND INVESTMENT OPPORTUNITIES
IN YEMEN MUST START IN THE EMBASSY. WE HAVE SOUGHT TO MAKE
SURE THAT OUR OFFICERS WHO CAN SPEND PART OF THEIR TIME ON
ECONOMICS AND FOR COMMERCIAL WORK SPEND INFACAT AT LEAST
HALF THEIR TIME IN THIS AREA, AND WE HAVE STARTED A NEW
SERIES OF AIRGRAMS TO RECORD AND ANALYZE THE ECONOMIC
SITUATION IN YMENE. THE CDM HAS DEVOTED A MAJOR PART
OF HIS TIME (10-15PERCENT) TO DRAFTING THIS SERIES IN AN
EFFORT TO EXPAND REPORTING OUTSIDE THE CERP SERIES.
NOW THAT A NEW WAGE SCALE HAS BEEN APPROVED -- IN
APRIL 1977 -- WE MAY BE ABLE TO HIRE SOMEONE COMPETENT
FOR THE COMMERCIAL ASSISTANT SLOT, A JOB WHICH HAS
NEVER BEEN EFFECTIVELY FILLED SINCE IT WAS ESTABLISHED
OVER A YEAR AGO. THIS SHOULD ALLOW MANY MORE CALLS ON
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LOCAL BUSINESSMEN.

2. WE ARE ALSO LOOKING FOR A CATALOG SHOW, A TRADE
EXHIBIT, AND MORE VISITS BY US BUSINESSMEN TO STIMU-
LATE MORE INTEREST AND KNOWLEDGE OF THE US.
48-2 ADDITION OF POLITICAL-ECONOMIC OFFICER POSITION...
SHOULD BE DECIDED WITHIN SIX MONTHS--

SIX MONTHS FROM THE TIME OF THE INSPECTION MEANS MAY 1977. IN OUR POLICY ASSESSMENT RESOURCE MANAGEMENT PAPER WE RENEWED THE SUGGESTION THAT THE CONSULAR/ECONOMIC JOB BE SEVERED, WITH A FULL-TIME STATE OFFICER TO DO CONSULAR WORK AND ANOTHER STATE OFFICER TO CREATE A POLITICAL ECONOMIC SECTION. SEE SANA 1247 AND 1248 (STADIS). THE JUDGMENT THAT YEMEN PRESENTS A LUCRATIVE TARGET IS BASED ON THE SOARING LEVEL OF REMITTANCES-- WHICH WILL PERHAPS REACH A BILLION DOLLARS NEXT YEAR-- AND OF FOREIGN AID. THE DISBURSEMENT CURVE OF THE LATTER IS PUSHING TOWARD \$100 MILLION A YEAR, AND IT COULD DOUBLE IN THE NEXT FEW YEARS GIVEN THE HUGE AID PROMISES FROM OIL PRODUCING STATES ON THE ARABIAN PENINSULA. THE REAL RESTRAINT ON SPENDING HERE SEEMS TO BE THE LACK OF SKILLED AND UNSKILLED MANPOWER NEEDED FOR PLANNING AND IMPLEMENTATION. AMERICAN COMPANIES COULD THUS FILL A VITAL ROLE IN DEVELOPMENT -- AND A PROFITABLE ONE. YET US GOODS AND SERVICES HAVE A NEGLIGIBLE MARKET SHARE HERE, LARGELY DUE TO IGNORANCE ABOUT YEMEN. THIS IS REMEDIABLE AND IN FACT SETS UP THE EMBASSY FOR THE SPECIAL FUNCTION OF CONTACTING AMERICAN AND YEMENI BUSINESSMEN PLUS PACKAGING INFORMATION ABOUT CONDITIONS IN YEMEN, CONTRACTS, BUSINESS PROCEDURES, ETC. WE ARE NOW TRYING TO DO THIS WITH BORROWED TIME: WHEN THE CONSULAR OFFICER CAN GET AWAY FROM IMMIGRANT VISAS, WHEN THE NOMINAL COMMERCIAL OFFICER CAN GET AWAY FROM HIS WORK, WHEN THE DCM AND THE AMBASSADOR CAN GET AWAY FROM THEIR WORK. THE POST AGREED TO TEST THIS

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ARRANGEMENT, AS THE CONSULAR OFFICER AND THE COMMERCIAL OFFICER WERE BOTH NEW, BUT THE RESULTS IN THE FIVE MONTHS SINCE THE INSPECTION HAVE LED US TO CONCLUDE THAT THE MEANS ARE NOT EQUAL TO THE OPPORTUNITY.

CONSULAR AFFAIRS

5.8-1 CONSOLIDATED VISA CARD FILE --

A CONSOLIDATED VISA CARD FILE HAS BEEN ESTABLISHED.

5.8-2 CITIZENSHIP AND PASSPORT CARD FILE--

THE CITIZENSHIP AND PASSPORT CARD FILE IS BEING COMPILED AND SHORTLY SHOULD BE UP TO DATE.

5.8-3 IMPROVE APPEARANCE OF CONSULAR SECTION--

THE CONSULAR SECTION HAS BEEN PAINTED AND NEW CURTAINS HAVE BEEN HUNG. CUSHIONS FOR THE STONE BENCHES ARE IN PLACE. A GREAT DEAL OF EXTRA LIGHTING HAS BEEN INSTALLED. PICTURES FOR THE WALLS ARE BEING FRAMED. WE BELIEVE THE HIGHLY UNLIKELY COMBINATION OF YEMENI BATHS AND KITCHENS WHICH SERVES US AS CONSULAR SPACE HAS NOW BEEN TURNED, AS MUCH AS POSSIBLE, INTO A REPRESENTATIVE AND PLEASANT WORKING SPACE.

5.8-4 FILL FSLE POSITION--

THE VACANT FSLE POSITION HAS BEEN FILLED WITH A COMPETENT PERSON.

5.8-5 REVISE PROCEDURES FOR CONTROL AND HANDLING OF FEES --

FEES ARE TALLIED WEEKLY AND TURNED OVER TO THE EMBASSY CASHIER. ACCOUNTING FOR AND STORAGE OF FUNDS IN THE INEERIM IS DONE PROPERLY.

CULTURAL AFFAIRS

6.8-1 INCREASE EXCHANGE GRANTS (IV'S AND STUDENTS)--

CU HAS MODESTLY INCREASED THE FUNDS FOR BOTH LEADER GRANTS AND SCHOLARSHIPS. IN TERMS OF WHAT CU DOES Wlsewhere it seems that the increase is notable and in fact the number of leader grants is about right at present. However, the number of scholarships is still, in our view, much less than it should be considering the high rate of return, the success in political as well as developmental objectives, the desire and need
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OF YEMENIS FOR HELP OF THIS SORT. WE WOULD LIKE TO BE ABLE TO PROVIDE FIFTEEN SCHOLARSHIPS A YEAR.

ADMINISTRATIVE OPERATIONS

7.8A-1 CONTINUE ITS EFFORTS TO MAINTAIN CURRENT INVENTORIES OF BOTH EXPENDABLE AND NON-EXPENDABLE EQUIPMENT AND SUPPLIES--

THE INVENTORY OF EXPENDABLE ITEMS IS COMPLETED AND ACCURATE. THE INVENTORY OF NON-EXPENDABLE ITEMS IS PRACTICALLY COMPLETED, AND MANY OF THOSE ITEMS THAT WERE EITHER OVERSTOCKED OR COMPLETELY WORTHLESS HAVE BEEN DISPOSED OF.

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ACTION NEA-10

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FM AMEMBASSY SANA

TO SECSTATE WASHDC 1099

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7.8A-2 IMPROVE DIFFICULT CUSTOMS CLEARANCE SITUATION--
BY INVOLVING THE PRESIDENT, THE PRIME MINISTER, THE
FOREIGN MINISTER AND OTHERS, AND PREPARING VOLUMINOUS
AND STRONG DESCRIPTIONS OF OUR PROBLEMS, WE HAVE
BROKEN THE CUSTOMS BOTTLENECK. ALL THE BACKED UP SHIP-
MENTS OF SEVEN MONTHS TIME HAVE BEEN CLEARED AND WE
ARE NOW GETTING SHIPMENTS THROUGH UNDER OUR NEW AND VERY
FLEXIBLE ARRANGEMENTS WITH NO UNDUE DIFFICULTY.

7.8A-3 IMPROVE MOTOR POOL RECORDS AND ESTABLISH CLOSER
CONTROL OVER THE VEHICLES--

1. THE EMBASSY CONTINUES TO TRY TO UPGRADE RECORDS-
KEEPING ON THE VEHICLE FLEET. WE HAVE RECENTLY CONTACTED
USAID AND ARE TRYING A FORM THAT THEY HAVE DEvised TO
KEEP TRACK OF MILEAGE, FUEL USAGE, MAINTENANCE, AND RE-
PAIRS. THE EMBASSY DOES NOT FEEL THAT THIS WILL BE
TOTALLY SUCCESSFUL, SINCE UNFORTUNATELY HALF OUR
DRIVERS RECEIVE THEIR PAY OVER A THUMB PRINT, INDICATING
A LACK OF KNOWLEDGE OF WRITTEN ARABIC.

2. ON A MORE POSITIVE NOTE, THE AMBASSADOR'S VEHICLE
AND THE SECURITY FOLLOW-CAR, WHICH WILL SOON BE DELIV-
ERED, WILL UNDERGO AN EXPERIMENTAL RECORDS-KEEPING
CHECK. THESE VEHICLE DRIVERS ARE OF A HIGHER CAPABILITY
AND SHOULD BE ABLE TO BE TRAINED IN A PROPER MANNER.

7.8A-4 TRAIN A FOLLOW-CAR DRIVER FROM YARG PERSONNEL--
WE HAVE REQUESTED THE YARG TO PROVIDE US WITH A DRIVER
TO BE INCLUDED IN THE LOCAL SECURITY DETACHMENT; SO
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FAR, DESPITE FOLLOW-UP, WE HAVE NOT HAD A RESPONSE.

7.8A-5 HOUSING POLICY--

THE EMBASSY HAS PUBLISHED A VERY COMPLETE HOUSING
POLICY TO ESTABLISH BOTH USG AND OCCUPANT RESPONSIBILITIES.

7.8A-6 RSO SECRETARY SHOULD BE AVAILABLE TO HELP
ELSEWHERE--

THE POSITION OF THE RSO'S SECRETARY (ALONG WITH THAT
OF THE RSO) HAS BEEN WITHDRAWN FROM THE EMBASSY FOR USE
ELSEWHERE IN THE ARAB WORLD. WE HAVE REQUESTED THAT WE
BE ALLOWED TO RETURN THE SECRETARIAL SLOT OR TO HIRE AN
AMERICAN FOR THE LOCAL POSITION WHICH PRESENTLY SERVES
THE ADMIN OFFICER.

7.8A-7 MED OFFICER VISITS--

MED HAS NOT YET HIRED A REPLACEMENT FOR THE REGIONAL
MEDICAL OFFICER'S JOB BUT HAS REFUSED TO SHIFT THE
POSITION FROM KUWAIT TO SANA. THIS REFUSAL DOES NOT
REFLECT THE DIFFICULTIES OF LIVING IN SANA SINCE THE

THE INTENDED HIREE HAD BEEN A PEACE CORPS VOLUNTEER IN YEMEN AND LIKED IT. IT DOES NOT REFLECT AN OPINION THAT MEDICAL CONDITIONS IN KUWAIT ARE WORSE THAN IN SANA, SINCE THEY AREN'T, NOT BY A LONG SHOT. WE CONTINUE TO BE MYSTIFIED AND ALARMED THAT WE HAVE BEEN UNABLE TO CONVINCE EITHER THE DEPARTMENT OR THE INSPECTORS THAT THE DEPLORABLE MEDICAL CONDITIONS IN SANA REQUIRE MORE THAN OCCASIONAL ATTENTION OF A DOCTOR AT THE OTHER END OF THE PENINSULA. THE 250-300 AMERICAN EMPLOYEES AND THEIR DEPENDENTS HERE FIND ILLNESS DEEPLY WORRISOME ASPECT OF LIFE. THERE IS NO PLACE COMPRABLE IN THE MIDDLE EAST. FOUR VISITS A YEAR BY THE RMO ARE LITTLE COMPENSATION. WE THINK THE RMO SHOULD BE STATIONED IN SANA. HE CAN HANDLE HIS REGIONAL RESPONSIBILITIES FROM HERE.

PERSONNEL OPERATIONS

7.8B-1 REGULARIZE ITS CONTRACT FOR MAINTENANCE PERSONNEL-- THE EMBASSY HAS DISCUSSED IN AN INFORMAL MANNER THE POSSIBILITY OF THE RED SEA TRAVEL AND CONTRACTUAL AGENCY, CONFIDENTIAL

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PRESENTLY CONTRACTED BY THE EMBASSY FOR EXPEDITING AND RELEASING SHIPMENTS, TO CONSIDER FORMALLY ACCEPTING THE "SHAKER CONTRACT PERSONNEL". FORMAL NEGOTIATIONS SHOULD GET UNDER WAY ONCE THE COMPANY HAS HAD AN OPPORTUNITY TO INSPECT THE PRESENT EMBASSY COSTS, THE SERVICES RENDERED, AND THE COST FOR SERVICING THE CONTRACT.

7.8B-2 REQUEST 8 LOCAL POSITIONS--

THE EMBASSY HAS NOT YET HAD AN OPPORTUNITY TO GO OVER COMPLETLEY ALL PRESENT POSITIONS (17) WITH AN EYE TO RE-WRITING THE JOB DESXCRIBPTIONS TO MORE ACCURATELY REFLECT THE PRESENT DUTIES OF THE VARIOUS PERSONNEL. UPON COMPLETION OF THIS EXERCISE WE WILL THEN BE ABLE TO MORE READILY IDENTIFY THOSE ADDITIONAL POSITIIONS, AND ATTACH A GRADE TO THEM, ALONG WITH A PROPER JOB DESCRIPTION. AT THIS TIME THE COMPLETE PACKAGE WILL BE FORWARDED TO THE DEPARTMENT FOR IS EVALUATION.

7.8B-3 WAGE SURVEY--

THE DEPARTMENT ACTED, IN OUR VIEW, VERY EXPEDITIOUSLY AND VERY FAVORABLY IN APPROVING THE LAST WAGE SCALE WE PROPOSED.

BUDGET AND FISCAL

7.8E1 NEW RETAIL PRICE SURVEY--

THE NEW RETAIL PRICE SURVEY HAS BEEN COMPLETED.

7.8C-W REVIEW FORMS 1165 ON WEEKLY BASIS--

FORM 1165'S ARE REVIEWED ON A WEEKLY BASIS BY THE ADMINISTRATIVE OFFICER.

COMMUNICATIONS AND RECORDS

7.8D-1 SECOND C&R POSITION--

THE DEPARTMENT HAS APPROVED A SECOND C&R POSITION AS

REQUESTED BY THE EMBASSY.

REAL PROPERTY

7.8E-Q FORMALLY REQUEST SITE FOR CHANCERY--

THE EMBASSY HAS FORMALLY REQUESTED, BY DIPLOMATIC NOTE,
A PIECE OF LAND FROM THE YEMENI GOVERNMENT IN
COMPENSATION FOR THE LOSSES CLAIMED BY THE USG DURING
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ITS 1967 EXPULSION FROM THE COUNTRY. THE PRELIMINARY
INDICATIONS FROM THE FOREIGN MINISTER ARE THAT THE CLAIM
IS JUST AND SHOULD BE SETTLED ON THE BASIS OF A TRANSFER
OF A PIECE OF LAND.

DAO AND MILITARY ASSISTANCE

10.8A-1 \$500,000 IMET--

NO ACTION REQUIRED BY EMBASSY. WE HAVE BEEN TOLD THAT
\$500,000 IN IMET WOULD BE PROVIDED IN FY 78 AND THAT IN
FY 77 WE WOULD BE GIVEN AN INCREASE OF \$80,000.

AGENCY FOR INTERNATIONAL DEVELOPMENT

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ACTION NEA-10

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TO SECSTATE WASHDC 1100

C O N F I D E N T I A L SECTION 3 OF 3 SANA 1649

10.8B-1 NEW AID STRATEGY--

A NEW AID STRATEGY HAS BASICALLY BEEN DEFINED AND ACCEPTED
AS THE BASIS FOR THE FY 79 ANNUAL BUDGET SUBMISSION TO
CONGRESS. THE EMBASSY IS CONVINCED THE NEW STRATEGY IS
APPROPRIATE FOR US RESOURCES AS WELL AS US INTERESTS
AND OPPORTUNITIES IN YEMEN. THE NEW STRATEGY IS DIRECT-
LY IN LINE WITH THE VIEWS OF THE INSPECTORS, AS EX-
PRESSED IN THEIR MEMORANDUM 10.8B.

EMBASSY RECREATION ASSOCIATION

11.8A-1 MAIL COPY OF ERA BALANCE SHEET AND PROFIT AND

LOSS STATEMENT TO A/OPR FOR SIX MONTH PERIODS--
A TENTATIVE BALANCE SHEET FOR THE SANA RECREATION
ASSOCIATION WAS PREPARED IN APRIL 1977. UNFORTUNATELY
THE PERSONS PREPARING IT WERE NOT QUALIFIED ACCOUNTANTS
AND DID NOT ACCURATELY REFLECT THE TRUE FINANCIAL POSI-
TION OF THE ASSOCIATION. A NEW BOARD COMPRISED OF MORE
EXPERIENCED PERSONNEL TO INCLUDE THE USAID COMPTROLLER
WILL BE TAKING OVER IN MAY 1977. THE NEW BOARD WILL
HAVE THE COMPLETED BALANCE SHEETS AND PROFIT AND LOSS
STATEMENT BY 30 JUNE WHICH WILL BE FORWARDED PROMPTLY.
WE ARE ENCOURAGING STRONGLY SUCH SUMMARY STATEMENTS
EVERY SIX MONTHS IN THE FUTURE.

11.8A-2 ANNUAL ADUIT BY ACCOUNTANTS INDEPENDENT OF ERA--
THE USAID COMPTROLLER HAS ONLY RECENTLY DONE A
THOROUGH INSPECTION OF THE ASSOCIATION'S BOOKS, AND HAS
COME UP WITH MINOR DISCREPANCIES IN THE AMOUNT OF
US\$169.20. THE ERRORS SEEM TO BE CUMULATIVE, AND WERE
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MORE PROBABLY DUE TO UNTRAINED TREASURY PERSONNEL WHO
OVER THE PAST YEAR AND A HALF HAVE BEEN KEEPING THE
ASSOCIATION'S BOOKS. AFTER THESE DISCREPANCIES ARE
SOLVED, TH EMHASSY WILL ATTEMPT TO FIND AN OUTSIDE
INDEPENDENT AUDITING FIRM FOR FUTURE AUDITS.
SPECIAL PERSONNEL QUESTION: THE NEED FOR US LOCAL
HIRE IN FOREIGN SERVICE LOCAL POSITIONS

13-1 WAIVERS TO HIRE US CITIZENS TO FILL LOCAL JOBS--
WE BELIEVE THAT AN ABILITY TO HIRE AMERICANS WHO ARE
AVAILABLE HERE TO FILL LOCAL POSITIONS--NATURALLY AT
US WAGE SCALES -- WOULD ALLOW US TO SOLVE SEVERAL
PERSONNEL PROBLEMS.

13-2 SALARY AND BENEFITS SHOULD BE FULLY COMPETITIVE
IN LOCAL LABOR MARKET--
THE DEPARTMENT APPROVED A NEW WAGE SCALE IN MARCH AND
WE ARE -- FOR THE MOMENT-- CIMPETITIVE WITH THE LOCAL
ECONOMY.

BUDGET AND FISCAL OFFICE

14-1 REGIONAL BUDGET AND FISCAL OFFICER--
THE EMBASSY WOULD STILL APPRECIATE THE PLACEMENT OF A
FULL-TIME B&F AMERICAN OFFICER AT POST. BUT REALIZES
THAT SUCH A REQUEST WILL MOST RPOBABLY BE DENIED FOR
THE NEAR FUTURE. FURTHER DISCUSSIONS WITH NEA/EX
HAVE REVEALED THAT PERHAPS SUCH A POSITION WOULD NOT LEND
ITSELF TO THE BEST INTEREST OF THE MISSION. THEREFORE,
THE EMBASSY WISHES TO PRESS ON FOR A POSSIBLE B&F ROVER
WHO WOULD BE ABLE TO STAND IN, SHOULD THELOCAL PER-
SONNEL RESIGN, AND THUS KEEP THE EMBASSY FUNCTIONING UNTIL
A REPLACEMENT COULD BE FOUND AND TRAINED.

SCOTES

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